

NEW IN 2013 - - PALMA DE MALLORCA - - NEW IN 2013

BAVARIA
SPAIN



Operational excursion



2-days guided sailing with our brand new BAVARIA 40 S fleet

EXCURSION - MOTIVATION - INCENTIVE - REWARD - RELAXING - EXCITEMENT

Join us on your business excursion and strengthen your team spirit!

Whether as part of content, or acting as a social programme, our guided sailing tours in Mallorca inspire, are relaxing and promote team spirit. After a brief introduction of our experienced skippers, you are able to enjoy the beautiful landscape within your group in the Bay of Palma de Mallorca. Sail into crystal clear bays on our brand new Bavaria 40 S boats and enjoy the landscape of balearic Mallorca. Motivate and reward your participants in a balance of relaxation and adventure coupled with a unique sailing experience including healthy competition and boat-to-boat duels.

Possible on a year round basis
Palma de Mallorca, Club del Mar

2-day team adventure on up to 5 identical yachts of Match Race Germany

POSITIVE SELF EXPERIENCE - PALMA DE MALLORCA - HIGH DEGREE OF INDIVIDUALIZATION



Objective/Goal

The aim of the guided sailing is the emotional bond of participants in the company by the experienced positive impressions in a defined but new environment. Reward and motivation as well as sporty and inspiring moments will be the bottom line.

The participants are not just passive spectators, but active participants!



Schedule exemplary

| | |
|----------------|---|
| | Individual arrival |
| Day 1: | Welcome and introduction in the essentials of sailing and Match/Fleet Racing, Club del Mar Introduction on board our race yachts, leave the harbour, sailing, boat-to-boat duels, "Farniente". Enter the harbour (alternative harbour possible) |
| Evening | Individual programme f.i. typical "mallorquin" Dinner at the Casa Jacinto, BBQ at the waterfront, "Paella" at the Club del Mar |
| Day 2: | Leave the harbour, sailing, boat-to-boat duels, "Farniente" Enter the harbour Palma Individual evening programme f.i. Dinner/BBQ at the Club del Mar |
| Day 3: | Social programme f.i. culture, sports, golf, shopping, sightseeing |

Information

| | |
|----------------------|---|
| Dates: | Possible on a full year basis |
| Duration: | 2 days |
| Participants: | 3-50 |
| Location: | Palma de Mallorca Mallorca, Spain Club del Mar, Bavaria Spain |

Terms and conditions apply. The offer is non-binding. It is always possible to make modifications without advice

Included services

Individual counseling, introduction to sailing basics and 2 days yacht charter including skipper, packed lunches and soft drinks on board.

Additional services

Meeting room at the "Club del Mar", planning of social- and evening programme, Shuttle/Bus -Service, memory trophies, accommodation, catering, certificates, photo / film documentation, merchandise, nights on board of our luxury yachts.

Dates

Please refer to the possible dates in the "package price column" below. We are looking forward to make a quote for your individual event!



PACKAGE PRICE 2013/2014

Event fleet Bavaria 40S

| | | | | | |
|--|-------|-------|--------|--------|--------|
| Number of Yachts | 1 | 2 | 3 | 4 | 5 |
| Number of Participants | 2-7 | 14-20 | 21-30 | 28-40 | 35-50 |
| Price in EUR: Kat A *see dates below | 4.400 | 7.900 | 11.500 | 15.100 | 18.800 |
| Price in EUR: Kat B November 13 - April 14 | 3.200 | 5.500 | 7.900 | 9.900 | 12.500 |

*Dates Kat A in the period of: 18. - 24. May, 01. - 07. June, 22. - 28. June, 29. June - 05. July, 17. - 23. August, 24. - 30. August, 19. - 25. October

*plus. VAT. for customers from Spain
*taxfree for Intra-Community delivery for customers from the EU (except Spain)

Sailing is a nature's sport. So it may be necessary to change the event schedule short notice, to extend or limit it due to weather conditions. We strive in every case to carry out the programme correctly and completely through consultation with our customers. Prices upon request. Please read our Terms and Conditions.